The Alberta Liquor Control Board

62nd Annual Report

For the 53 weeks ended January 7, 1986

ALBERTA LIQUOR CONTROL BOARD

88-05077/

Alberta

SOLICITOR GENERAL

403 / 427-2468

127 Legislature Building
Edmonton, Alberta, Canada
T5K 2B6

Office of the Solicitor General

The Honourable Dr. D. Carter
Office of the Speaker
Legislative Assembly of Alberta

Sir:

I have the honour to submit the Annual Report of the Alberta Liquor Control Board for the 53 weeks ended January 7th, 1986.

Respectfully submitted

KEN ROSTAD
Solicitor General

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Honourable Ken Rostad
Solicitor General
127 Legislature Building
EDMONTON, ALBERTA
T5K 2B6

Sir:

We wish to submit the 62nd Annual Report of the Alberta Liquor Control Board for the fiscal period ended January 7, 1986.

Sales

Total net sales of spirits, wines and beer during the 53 weeks ended January 7, 1986 were $893,843,909. The total for the year ended December 31, 1984 was $857,023,928.

The volume of alcohol products sold during the 53 weeks ended January 7, 1986 totalled 2,213,256 hectolitres. Spirit sales amounted to 230,869 hectolitres. Wine sales amounted to 247,248 hectolitres and beer sales amounted to 1,735,139 hectolitres.

	Net Sales Spirits, Wines and Beer	Sales to Licensees*	Hectolitres of Beverage Alcohol Sold
Jan. 7, 1986	**$893,843,909**	**$251,246,176**	**2,213,256**
Dec. 31, 1984	$857,023,928	$234,174,224	2,214,749

*Included in Net Sales

Sales by Volume (Hectolitres)

	Jan. 7, 1986	Dec. 31, 1984	Percent Increase (Decrease)
Beer, Ale & Stout			
Canadian	**1,356,502**	1,676,150	(19.07)
Imported	**378,637**	86,638	337.03
Wines, Vermouth, Cider & Coolers			
Canadian	**136,304**	113,885	19.69
Imported	**110,944**	110,501	0.40
Spirits, Liqueurs & Alcohol			
Canadian	**186,051**	183,106	1.61
Imported	**44,818**	44,470	0.78

Sales by Value

	Jan. 7, 1986	Dec. 31, 1984
Beer, Ale & Stout		
Canadian	$278,226,884	$323,866,646
Imported	75,298,626	20,050,720
Wines, Vermouth, Cider & Coolers		
Canadian	54,619,855	46,342,972
Imported	77,438,498	73,514,934
Spirits, Liqueurs & Alcohol		
Canadian	315,472,949	305,462,822
Imported	92,377,487	88,264,374
Total		
Canadian	648,319,688	675,672,440
Imported	245,114,611	181,830,028
	$893,434,299*	$857,502,468*

*These figures, with the exception of Canadian beer, are net of bottle return deposits collected at time of sale.

Total sales do not directly compare to the value shown in financial statements as duty free sales, refunds and other adjustments have been excluded.

Sales to Licensees

	Jan. 7, 1986	Dec. 31, 1984
Hotels	$105,289,026	$102,580,087
Dining Lounges & Lounges	107,885,415	94,980,908
Clubs	21,483,927	20,476,274
Restaurants	4,448,941	4,876,445
Canteens	4,328,846	3,689,112
Recreational Facilities	2,625,804	2,477,615
Aircraft	2,766,630	2,444,272
Institutions	1,570,463	1,496,128
Stadiums	422,991	507,881
Racetracks	144,723	410,023
Theatres	221,387	172,929
Traveller's Lounges	48,681	47,293
Railway Cars	9,342	15,141
Buses	—	116
	$251,246,176	$234,174,224

Financial Operations

Net profit from sales of beverage alcohol amounted to $316,306,561 for the 53 weeks ended January 7, 1986 as compared to $298,042,528 during the year ended December 31, 1984.

The net income for the 53 weeks under review amounted to $320,688,888 compared to $302,390,064 for the year ended December 31, 1984. During the 53 weeks under review $323,000,488 was transferred to the Provincial Treasurer. The transfer included the $27,231,421 under-remitted balance as at December 31, 1984.

Payments by the Board to the Government of Canada during the 53 weeks ended January 7, 1986 for customs and excise duties and sales taxes amounted to $143,827,148, an increase of $17,789,406 over the year ended December 31, 1984. The total includes in-bond shipments and shipments where prepaid taxes are specifically indicated by suppliers on invoices. Additional sales tax and excise tax paid directly to the Government of Canada by Alberta Brewers amounted to $43,645,653.

Licensing

There were 5,083 licences in force as at December 31, 1985 for 4,758 establishments licensable for the sale of spirits, wine and beer, including 4,897 annual licences and 186 seasonal club licences. These totals compare to December 31, 1984 levels of 4,609 annual licences and 162 seasonal club licences. In addition, 149 special events licences were issued during 1985 compared to 148 during the previous year. Gross licence fee revenues for the fiscal year amounted to $8,102,178 in 1985, compared to $7,408,440 for the previous year. A breakdown of licences is provided on page 18.

There were 48,357 special permits issued during 1985; a total of 49,275 were issued during 1984. Net permit revenues for the current fiscal year amounted to $167,318, whereas the net figure for the previous fiscal year was $172,294.

A total of 62 hotels, 261 dining lounges and 110 dining lounges (restricted) were sold during 1985 by way of sales of all shares, changes in lease arrangements, repossession and outright sale.

All licensed premises were subject to regular and periodic inspection throughout 1985, including thorough reviews of new applications prior to and during the construction/remodelling phases.

As at December 31, 1985 there were 4 distilleries, 6 breweries and 3 wineries licensed by the Board. A fourth winery, Jordan & Ste.-Michelle Cellars Ltd., surrendered its licence in November 1985 when it ceased production due to a decline in sales.

Board Hearings

Thirty-seven Board hearings were held throughout 1985 in respect to infractions by licensees under the Liquor Control Act and Regulations, or failure to comply with the required standards of operation. These hearings resulted in the suspension of 11 licences and the issuance of 26 warnings. Three licences were also suspended without a hearing. In addition 98 letters of warning were issued by the Board to licensed establishments where the infraction did not warrant a hearing.

The majority of hearings concerned failure to provide satisfactory supervision which resulted in allowing drunkenness, overserving customers and continuing to serve liquor to persons who were obviously intoxicated. In addition, Board inspectors reported the service of liquor during prohibited hours, sale of liquor to minors, overcrowding and other infractions, the results of which are itemized as an attachment to this report, "Suspension of Licence Privileges."

The majority of those licensees who received licence suspensions had been previously warned in writing as to the improper operation of their premises and had failed to take corrective measures, or they were repeat offenders having a file record of previous hearings before the Board regarding similar infractions of the Act.

In all cases where disciplinary action in respect to licences was being considered, owners or operators were advised in writing and were given an opportunity to appear before the Board to discuss details of the infractions and to make representations either personally or through counsel, prior to decisions being reached by the Board. Following suspension of a licence, the operator was advised in writing that under the terms of the Liquor Control Act he could request a review by the Liquor Licensing Review Council.

The licences suspended without a hearing involved renovations made without prior Board approval, the illegal purchase of liquor, failure to observe licensed hours or failure to abide by the Regulations governing the service of beverage alcohol.

Our close working relationship with enforcement agencies continues, whereby prompt attention is given to any problem observed to be developing in respect to any licensed operation. Similar programs in force, employing joint inspections with fire and health authorities, also continue to achieve quick success in rectifying unsatisfactory or possible hazardous conditions within licensed premises.

Stores

As of January 7, 1986, the Board operated 225 retail outlets, compared to 219 in operation at December 31, 1984. Included are two warehouse mail order stores and 15 beer retail and warehouse outlets.

In the 53 week period ended January 7, 1986, the Board opened one new retail beer store in Calgary, and five new liquor stores: Carbon, Fort Vermilion, Millet, Rainbow Lake and Suffield.

	Board Operated Retail Outlets	Mail Order	Beer Retail	Total
January 7, 1986	**208**	**2**	**15**	**225**
December 31, 1984	203	2	14	219

Manufacturers' Stores and Wine Boutiques

Legislative changes made possible the establishment of manufacturer-operated wine stores in which each winery was permitted to sell only its own products. At the end of fiscal year 1985 there were five such stores, three on-premises and two off-premises.

During the year a pilot project for privately operated, non-manufacturer retail wine stores ("wine boutiques") was established. Conditions for their operation were laid down and the Board accepted applications for a limited number of outlets. At the conclusion of fiscal year 1985, two wine boutiques were in operation, one in Edmonton and one in Calgary.

Listings

The number of product listings carried by the Board at the end of 1985 totalled 2,799. This figure comprises 1,274 general listings and 1,525 specialty items.

In addition to ordering from principals in 6 Canadian provinces, the Board purchases products from 36 foreign countries. It has been a long-standing policy to deal directly with suppliers rather than through Canadian agents in order to ensure the lowest possible cost to the Board.

Staff

The number of Board employees totalled 1,325 as of December 31, 1985, down from 1,377 the previous year. This total consisted of 1,320 permanent employees and 5 temporary positions. A summary of the staff complement by department is included at the end of this report.

Plebiscites

On August 14, 1985 a liquor plebiscite was held in the Village of Linden, and on November 13, 1985 another was held in the Hamlet of Harvie Heights. In both instances the result was a vote to remain dry.

Acknowledgements

In furthering its policy of maintaining and improving the generally high standard of accommodation and service in licensed hotels throughout the Province, the Board appreciated the full cooperation of the Alberta Hotel Association and its officers.

Appreciation is also extended to the Alberta Restaurant and Food Services Association for its positive efforts in working with the Board through its membership, to maintain the high level of quality found in licensed restaurants throughout the Province.

The Board wishes also to express sincere appreciation to the officers and staff of the RCMP and to the City and Municipal Police throughout the Province for their efficient cooperation in enforcing the provisions of the Liquor Control Act.

Finally, the Board would like to thank its own staff for their dedication and contribution to the efficient operation of the Board during the year.

Further details of the Board's operations are contained in the various attachments, all of which are respectfully submitted.

W. SKOREYKO
Chairman and Chief Executive Officer

J.J. HUTTON
Deputy Chairman

W. MACK
Board Member

Auditor's Report

To the Members of the
Alberta Liquor Control Board

I have examined the balance sheet of the Alberta Liquor Control Board as at January 7, 1986 and the statements of income, income remitted to Provincial Treasurer and changes in financial position for the period then ended. My examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as I considered necessary in the circumstances.

In my opinion, these financial statements present fairly the financial position of the Board as at January 7, 1986 and the results of its operations and the changes in its financial position for the period then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Donald D. Salmon, C.A.
Auditor General

Edmonton, Alberta
April 30, 1986

ALBERTA LIQUOR CONTROL BOARD

Balance Sheet

As at January 7, 1986	January 7, 1986	December 31, 1984
Assets		
Current:		
Cash	**$ 8,225,523**	$ 13,929,008
Accounts receivable	**1,470,179**	1,226,274
Inventories (Note 3)	**54,112,102**	50,017,251
Prepaid expenses	**2,749,153**	2,230,948
	66,556,957	67,403,481
Fixed assets (Note 4)	**116,603,869**	114,602,496
	$183,160,826	$182,005,977
Liabilities and Appropriation		
Current:		
Accounts payable	**$ 33,241,005**	$ 29,774,556
Unremitted income payable to Provincial Treasurer	**24,919,821**	27,231,421
	58,160,826	57,005,977
Appropriation for capital (Note 5)	**125,000,000**	125,000,000
	$183,160,826	$182,005,977

The accompanying notes are part of these financial statements.

W. Skoreyko
Chairman and Chief Executive Officer

P.J. Collison, C.A.
Director, Financial Services

ALBERTA LIQUOR CONTROL BOARD

Statement of Income

For the Period Ended January 7, 1986	53 Weeks Ended January 7, 1986	Year Ended December 31, 1984
Sales:		
Spirits and wine	**$540,885,853**	$513,664,866
Beer	**352,958,056**	343,359,062
	893,843,909	857,023,928
Deduct: Cost of goods sold:		
Spirits and wine	**262,500,301**	248,459,355
Beer	**243,442,612**	241,234,430
	505,942,913	489,693,785
Gross profit on sales	**387,900,996**	367,330,143
Deduct:		
Store operating expense	**45,020,240**	43,944,240
Administration and general expense	**17,690,606**	17,051,105
Warehouse expense	**8,883,589**	8,292,270
	71,594,435	69,287,615
Net profit on sales	**316,306,561**	298,042,528
Add: Other income, net (Note 6)	**7,626,230**	6,211,384
Deduct: Environmental expense, net (Note 7)	**(3,236,100)**	(1,863,848)
Local option plebiscite expense (Note 8)	**(7,803)**	—
Net income for the period	**$320,688,888**	$302,390,064

ALBERTA LIQUOR CONTROL BOARD

Statement of Income Remitted to Provincial Treasurer

For the Period Ended January 7, 1986	53 Weeks Ended January 7, 1986	Year Ended December 31, 1984
Unremitted income at beginning of period	**$ 27,231,421**	$ 24,341,357
Add: Net income for the period	**320,688,888**	302,390,064
	347,920,309	326,731,421
Deduct: Remittances to Provincial Treasurer	**323,000,488**	299,500,000
Unremitted income at end of period	**$ 24,919,821**	$ 27,231,421

Statement of Changes in Financial Position

For the Period Ended January 7, 1986	53 Weeks Ended January 7, 1986	Year Ended December 31, 1984
Operating activities:		
Net income for the period	**$320,688,888**	$302,390,064
Depreciation and amortization	**6,396,932**	5,130,111
Gain on disposal of fixed assets, net	**(973,544)**	(195,550)
Net change in non-cash working capital balances	**(1,390,512)**	(6,786,948)
Cash from operations	**324,721,764**	300,537,677
Remittances to Provincial Treasurer	**(323,000,488)**	(299,500,000)
Increase in cash remaining for investment	**1,721,276**	1,037,677
Investing activities:		
Purchase of fixed assets	**(8,732,446)**	(7,670,426)
Proceeds from disposal of fixed assets	**1,307,685**	243,303
	(7,424,761)	(7,427,123)
Decrease in cash during the period	**(5,703,485)**	(6,389,446)
Cash at beginning of period	**13,929,008**	20,318,454
Cash at end of period	**$ 8,225,523**	$ 13,929,008

Notes to the Financial Statements

Note 1 Authority

The Alberta Liquor Control Board operates under the authority of the Liquor Control Act, Chapter L-17, Revised Statutes of Alberta 1980.

Note 2 Significant Accounting Policies and Reporting Practices

Inventories

Stocks of spirits, wine and beer are valued at cost which is not in excess of net realizable value.

Fixed Assets

Fixed assets are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are provided as follows:

Buildings	— straight-line — rates varying from 2% to 5% per annum.
Furniture and equipment	— straight-line — for items of $50,000 in value and greater at rates varying from 10% to 33⅓% per annum. — fully depreciated — for items under $50,000 put into use during the year.
Leasehold improvements	— straight-line — over the remaining term of the lease.
Vehicles	— straight-line — rates varying from 12.5% to 20% per annum to a maximum of 80% to 87.5% of cost.

Fiscal Year End

The Liquor Statutes Amendment Act 1985 established the first Tuesday in each calendar year as the fiscal year end of the Board. Accordingly, the statements of income, income remitted to Provincial Treasurer and changes in financial position for the period ended January 7, 1986 cover a period of fifty-three weeks while the comparative figures are for the year ended December 31, 1984.

Note 3 Inventories

Inventories are summarized as follows:

	January 7, 1986		December 31, 1984	
	Spirits and Wine	Beer	Spirits and Wine	Beer
Stocks in bond	$19,695,220	$1,124,589	$17,741,610	$1,044,726
Stocks in warehouses and stores	23,845,962	4,258,473	24,543,808	3,592,088
	43,541,182	5,383,062	42,285,418	4,636,814
Stocks in transit	4,344,739	389,945	2,371,278	77,268
Stock futures	453,174	—	646,473	—
	$48,339,095	$5,773,007	$45,303,169	$4,714,082
Total	$54,112,102		$50,017,251	

Duty, sales tax and excise tax payable on inventories held in bond amounted to approximately $13,269,000 (1984 $12,346,000).

Note 4 Fixed Assets

Fixed assets are detailed as follows:

	January 7, 1986			December 31, 1984
	Cost	Accumulated Depreciation and Amortization	Net Book Value	Net Book Value
Land	$ 18,894,873	$ —	$ 18,894,873	$ 16,729,239
Buildings	100,693,749	10,972,930	89,720,819	88,810,409
Furniture and equipment	23,467,507	16,545,565	6,921,942	7,956,249
Leasehold improvements	1,661,168	899,983	761,185	791,177
Vehicles	692,277	387,227	305,050	315,422
	$145,409,574	$28,805,705	$116,603,869	$114,602,496

Note 5 Appropriation for Capital

The Liquor Control Act provides that the Board shall maintain a capital account to provide the capital required in acquiring land and buildings and maintaining the inventory and other assets necessary to the operations of the Board. Based on an application made by the Board during the period the Lieutenant Governor in Council approved an increase in the appropriation for capital of $13,000,000 on January 23, 1986.

Note 6 Other Income

Other income, net, consists of the following:

	53 Weeks Ended January 7, 1986	Year Ended December 31, 1984
License fees: Revenue	$8,102,178	$7,408,440
Expenditure	2,657,332	2,673,329
	5,444,846	4,735,111
Gain on disposal of fixed assets, net	973,544	195,550
Permit revenue, net of printing costs	167,318	172,294
Sundry revenue	1,040,522	1,108,429
	$7,626,230	$6,211,384

Note 7 Environmental Expense, Net

This expense represents the net cost of administering and refunding deposits on spirits, wine and imported beer containers pursuant to the Beverage Container Act, Chapter B-4, Revised Statutes of Alberta 1980.

Note 8 Local Option Plebiscite Expense

This expense represents costs incurred in holding plebiscites pursuant to the Liquor Plebiscites Act, Chapter L-18, Revised Statutes of Alberta 1980.

Note 9 Capital Commitments

The Board has commitments in respect of land purchase agreements and uncompleted building contracts of approximately $2,022,000. The Board is also committed in the amount of approximately $344,000 for the purchase of furniture and equipment.

Note 10 Lease Commitments

A number of the Board's stores operate under lease arrangements with terms ranging from one to fifty years. The Board also leases data processing equipment with terms ranging from one to four years. The approximate aggregate rental under these arrangements is summarized as follows:

January 6, 1987	$ 5,004,000
January 5, 1988	4,453,000
January 3, 1989	3,776,000
January 2, 1990	3,436,000
January 1, 1991	2,438,000
Balance to expiry	18,670,000
	$37,777,000

Note 11 Comparative Figures

The comparative figures have been reclassified where necessary to conform to current presentation.

Note 12 Approval of Financial Statements

These financial statements were approved by management.

Schedule of Sales by Stores (unaudited)

For the 53 weeks ended January 7, 1986 (unaudited)	Sales			Total Sales Year Ended Dec. 31/84
	Spirits and Wine	Beer	Total	
Acme	$216,527	$90,603	$307,130	$326,855
Airdrie	1,916,354	923,709	2,840,063	2,817,348
Alix	375,141	157,932	533,073	483,326
Andrew	297,052	82,955	380,007	425,949
Athabasca	1,702,998	718,358	2,421,356	2,129,506
Banff	6,038,695	2,010,627	8,049,322	7,393,700
Barrhead	2,023,708	710,046	2,733,754	2,678,284
Bashaw	442,551	155,521	598,072	641,833
Bassano	584,560	244,272	828,832	809,567
Beaumont	824,508	398,654	1,223,162	1,112,459
Beaverlodge	668,562	296,966	965,528	914,841
Beiseker	326,947	122,796	449,743	429,455
Bentley	296,927	121,738	418,665	420,203
Big Valley	107,134	34,931	142,065	150,624
Blairmore	1,401,155	622,165	2,023,320	2,009,539
Bonnyville	2,532,153	1,129,090	3,661,243	2,900,470
Bowden	234,271	107,412	341,683	336,641
Bow Island	452,952	224,640	677,592	636,880
Boyle	665,415	275,418	940,833	909,553
Breton	372,656	164,380	537,036	505,317
Brooks	3,181,416	1,439,625	4,621,041	4,101,025
Bruderheim	279,336	135,584	414,920	411,207
Calgary - Altadore	2,592,330	1,402,103	3,994,433	3,814,650
- Braeside	4,870,786	1,794,503	6,665,289	6,327,976
- Brentwood	8,370,239	3,581,302	11,951,541	11,476,475
- Central	2,802,284	999,107	3,801,391	4,295,385
- Centre Street North	7,681,603	4,460,849	12,142,452	12,797,520
- Chinook	3,441,175	1,057,967	4,499,142	4,552,470
- Deer Run	2,872,527	1,183,926	4,056,453	4,004,130
- Fisher Park	1,729,333	746,011	2,475,344	2,369,997
- Forest Lawn	5,136,615	2,901,838	8,038,453	8,686,594
- Hunterhorn	6,500,730	3,517,175	10,017,905	4,563,336
- Inglewood	1,915,542	882,217	2,797,759	2,439,329
- Len Werry	2,314,665	504,405	2,819,070	2,605,397
- MacLeod Trail	7,812,715	3,802,220	11,614,935	9,318,706
- Market Mall	4,188,453	1,180,420	5,368,873	5,320,800
- Midnapore	1,806,074	917,787	2,723,861	2,547,069
- Mission Bridge	2,370,009	950,336	3,320,345	3,409,096
- Montgomery	2,865,887	1,840,253	4,706,140	4,437,671
- Mount Royal	4,648,342	2,158,437	6,806,779	7,121,693
- North Hill	4,472,823	1,912,487	6,385,310	7,311,167
- Ogden	2,109,181	1,464,663	3,573,844	3,422,703
- Palliser	6,335,362	2,989,767	9,325,129	8,411,270
- Sarcee	3,446,032	1,564,665	5,010,697	4,899,004
- Silver Springs	2,070,712	804,043	2,874,755	2,564,990
- South Centre	7,805,208	2,752,523	10,557,731	11,813,813
- Sunridge	7,371,833	3,136,273	10,508,106	2,311,807
- Thorncliffe	257,221	113,008	370,229	5,652,050
- Transcanada Mall	7,985,263	4,780,235	12,765,498	15,979,957
- West	846,513	251,921	1,098,434	974,617
- Westbrook	8,638,127	4,537,345	13,175,472	12,920,691
- Complex & Mail Order	37,135,789	5,573,381	42,709,170	35,525,808
- Retail Beer	—	42,667,262	42,667,262	46,699,952
Calmar	555,219	248,560	803,779	759,153
Camrose	3,714,264	1,533,631	5,247,895	4,867,623

Schedule of Sales by Stores (unaudited)

For the 53 weeks ended January 7, 1986 (unaudited)	Sales			Total Sales Year Ended
	Spirits and Wine	Beer	Total	Dec. 31 84
Canmore	1,460,675	693,686	**2,154,361**	1,962,425
Carbon (opened 08/85)	33,950	15,349	**49,299**	—
Carstairs	539,809	265,066	**804,875**	744,705
Castor	517,662	185,838	**703,500**	672,190
Claresholm	1,101,492	392,575	**1,494,067**	1,394,866
Coaldale	673,124	364,751	**1,038,875**	942,902
Cochrane	1,406,822	656,105	**2,062,927**	1,945,271
Cold Lake	507,010	252,617	**759,627**	629,963
Coleman	311,859	129,289	**441,148**	487,417
Consort	499,661	222,080	**721,741**	674,944
Coronation	556,363	205,035	**761,398**	761,597
Daysland	435,914	190,277	**626,191**	603,576
Delburne	254,190	115,906	**370,096**	356,076
Derwent	141,586	60,917	**202,503**	170,982
Devon	1,033,231	523,644	**1,556,875**	1,432,358
Didsbury	677,541	309,471	**987,012**	950,737
Drayton Valley	2,727,773	1,211,279	**3,939,052**	3,487,298
Drumheller	2,720,236	1,194,260	**3,914,496**	3,712,424
Eckville	574,093	221,097	**795,190**	729,162
Edgerton	225,464	172,876	**398,340**	360,892
Edmonton - Athlone	2,896,098	1,505,188	**4,401,286**	4,086,229
- Beaver House	2,178,591	564,535	**2,743,126**	5,995,314
- Beverly	5,339,699	2,884,610	**8,224,309**	6,888,898
- Bonnie Doon	3,398,393	1,512,881	**4,911,274**	4,806,182
- Capilano	10,018,773	3,812,247	**13,831,020**	13,904,701
- Castle Downs	2,614,550	1,377,725	**3,992,275**	3,736,574
- Centennial	3,533,852	1,659,574	**5,193,426**	5,544,853
- Clareview	2,156,459	1,346,303	**3,502,762**	3,277,688
- East	3,653,770	2,180,577	**5,834,347**	6,336,364
- Jasper Place	3,703,732	1,609,526	**5,313,258**	5,264,144
- Londonderry	4,477,276	2,025,885	**6,503,161**	6,980,756
- McCauley Plaza	1,740,186	306,103	**2,046,289**	2,031,898
- Meadowlark	3,927,718	1,461,281	**5,388,999**	5,043,322
- Millbourne	4,767,063	2,265,250	**7,032,313**	7,133,246
- 96th Street	2,977,924	1,220,555	**4,198,479**	5,624,643
- Northgate	10,179,484	5,014,923	**15,194,407**	14,862,834
- 106th St	7,452,913	2,180,425	**9,633,338**	2,819,143
- 123rd St	3,548,867	1,137,023	**4,685,890**	5,024,262
- Southgate	12,620,090	4,446,158	**17,066,248**	16,969,836
- Southpark	3,828,597	1,396,713	**5,225,310**	4,322,949
- Strathcona	4,956,455	2,146,044	**7,102,499**	5,749,201
- Summerlea	7,682,231	3,737,861	**11,420,092**	10,070,712
- Westmount	8,250,015	3,418,808	**11,668,823**	13,736,550
- Complex & Mail Order	31,823,122	6,943,331	**38,766,453**	31,440,988
- Retail Beer	—	70,753,859	**70,753,859**	78,058,554
Edson	2,783,730	1,193,679	**3,977,409**	3,568,371
Elk Point	800,166	298,886	**1,099,052**	865,837
Empress	157,582	83,450	**241,032**	227,257
Evansburg	720,182	409,962	**1,130,144**	1,028,092
Fairview	1,153,208	431,160	**1,584,368**	1,448,633
Falher	757,688	478,417	**1,236,105**	1,132,471
Foremost	245,307	114,728	**360,035**	352,767
Forestburg	487,252	157,890	**645,142**	594,632
Fort MacLeod	1,294,428	614,951	**1,909,379**	1,822,272
Fort McMurray - Main	7,298,331	4,189,917	**11,488,248**	10,815,536
- Thickwood	1,971,014	1,285,535	**3,256,549**	3,059,804

Schedule of Sales by Stores (unaudited)

For the 53 weeks ended January 7, 1986 (unaudited)	Sales			Total Sales Year Ended Dec. 31 84
	Spirits and Wine	Beer	Total	
Fort Saskatchewan	2,595,462	1,141,380	**3,736,842**	3,835,128
Fort Vermilion (opened 08/85)	152,756	33,834	**186,590**	—
Fox Creek	572,365	304,000	**876,365**	781,060
Gibbons	731,207	380,489	**1,111,696**	1,054,039
Glendon	381,199	183,538	**564,737**	521,571
Grand Centre	2,772,175	1,377,047	**4,149,222**	3,575,771
Grande Cache	740,902	403,268	**1,144,170**	1,133,487
Grande Prairie	7,853,878	3,245,989	**11,099,867**	9,887,965
Grimshaw	930,633	379,635	**1,310,268**	1,205,046
Hanna	1,322,691	471,546	**1,794,237**	1,774,719
Hardisty	455,794	198,450	**654,244**	569,436
High Level	2,492,508	874,507	**3,367,015**	3,108,141
High Prairie	1,583,475	844,522	**2,427,997**	2,201,676
High River	1,553,601	589,465	**2,143,066**	1,960,382
Hines Creek	338,342	144,159	**482,501**	446,558
Hinton	2,211,401	1,123,543	**3,334,944**	3,295,951
Holden	268,293	102,167	**370,460**	379,719
Hythe	328,400	159,365	**487,765**	442,001
Innisfail	1,804,158	709,708	**2,513,866**	2,451,270
Jasper	2,954,096	1,038,266	**3,992,362**	3,802,165
Killam	625,617	230,498	**856,115**	825,630
Lac La Biche	1,410,097	606,780	**2,016,877**	1,869,049
Lacombe	1,575,503	632,850	**2,208,353**	2,114,137
Lamont	624,906	206,525	**831,431**	854,852
Leduc	4,188,915	1,629,044	**5,817,959**	5,303,436
Legal	273,705	156,348	**430,053**	546,781
Lethbridge - McGrath	2,349,084	932,161	**3,281,245**	2,959,431
- North	4,705,668	1,675,141	**6,380,809**	5,544,342
- South	6,700,333	2,744,910	**9,445,243**	9,001,852
- Retail Beer	—	7,738,344	**7,738,344**	9,740,706
Lloydminster	5,492,260	2,536,529	**8,028,789**	7,393,911
Manning	656,711	304,712	**961,423**	900,475
Mannville	399,676	182,500	**582,176**	591,085
Marwayne	409,730	192,134	**601,864**	584,777
Mayerthorpe	815,825	343,090	**1,158,915**	1,069,545
McLennan	258,104	170,488	**428,592**	403,235
Medicine Hat - Main	7,678,242	3,183,307	**10,861,549**	9,389,413
- Southview	3,326,268	1,387,548	**4,713,816**	4,300,501
- Retail Beer	—	4,004,431	**4,004,431**	5,114,473
Milk River	402,031	207,023	**609,054**	614,766
Millet (opened 08/85)	113,714	51,199	**164,913**	—
Morinville	970,612	512,218	**1,482,830**	1,637,528
Mundare	368,905	102,644	**471,549**	469,583
Myrnam	228,799	65,741	**294,540**	292,663
Nanton	638,002	240,060	**878,062**	893,009
Okotoks	1,374,385	613,955	**1,988,340**	1,917,910
Olds	1,930,026	668,159	**2,598,185**	2,430,177
Onoway	891,285	461,548	**1,352,833**	1,285,289
Oyen	778,190	302,984	**1,081,174**	1,035,919
Peace River	2,495,655	1,018,300	**3,513,955**	2,976,590
Picture Butte	543,970	290,439	**834,409**	730,999
Pincher Creek	1,524,236	695,901	**2,220,137**	1,997,587
Ponoka	2,052,310	841,717	**2,894,027**	2,716,990
Provost	1,349,036	504,322	**1,853,358**	1,651,771

Schedule of Sales by Stores (unaudited)

For the 53 weeks ended January 7, 1986 (unaudited)	Sales			Total Sales Year Ended Dec. 31/84
	Spirits and Wine	Beer	Total	
Rainbow Lake (opened 07/85)	179,478	50,384	**229,862**	—
Redcliff	642,223	390,931	**1,033,154**	939,260
Red Deer - Centre	611,079	220,333	**831,412**	3,304,262
- North	3,468,279	1,503,656	**4,971,935**	3,675,942
- South	11,174,513	3,472,546	**14,647,059**	11,674,191
- Retail Beer	—	11,049,291	**11,049,291**	11,874,353
Redwater	741,660	295,084	**1,036,744**	1,025,423
Rimbey	922,571	399,148	**1,321,719**	1,229,118
Rocky Mountain House	2,832,641	1,188,982	**4,021,623**	3,710,859
St. Albert - Grandin	2,481,261	1,009,247	**3,490,508**	7,599,466
- North	4,932,024	1,968,482	**6,900,506**	1,285,664
St. Paul	2,190,915	814,008	**3,004,923**	2,794,203
Sexsmith	432,373	189,296	**621,669**	514,275
Sherwood Park	7,281,310	2,808,607	**10,089,917**	9,321,160
Slave Lake	2,432,277	1,144,928	**3,577,205**	2,833,520
Smoky Lake	857,061	265,369	**1,122,430**	1,139,633
Spirit River	981,765	376,117	**1,357,882**	1,178,809
Spruce Grove	3,520,146	1,503,342	**5,023,488**	5,009,332
Standard	114,550	58,250	**172,800**	184,723
Stettler	2,206,029	655,601	**2,861,630**	2,832,946
Stony Plain	1,974,663	910,303	**2,884,966**	2,730,921
Strathmore	1,465,898	655,505	**2,121,403**	2,012,055
Suffield (opened 08/85)	21,187	23,772	**44,959**	—
Sundre	935,631	445,409	**1,381,040**	1,278,906
Swan Hills	723,402	341,970	**1,065,372**	873,939
Sylvan Lake	1,243,872	631,244	**1,875,116**	1,773,683
Taber	1,567,910	747,313	**2,315,223**	2,228,665
Thorhild	526,579	186,165	**712,744**	681,212
Thorsby	626,143	203,420	**829,563**	832,933
Three Hills	412,452	176,742	**589,194**	537,682
Tofield	526,388	260,310	**786,698**	772,896
Trochu	479,648	209,060	**688,708**	679,453
Turner Valley	846,973	409,218	**1,256,191**	1,204,508
Two Hills	742,330	206,871	**949,201**	949,282
Valleyview	1,142,666	450,394	**1,593,060**	1,475,371
Vauxhall	419,949	228,249	**648,198**	612,301
Vegreville	2,162,182	630,530	**2,792,712**	2,615,588
Vermilion	1,577,546	584,060	**2,161,606**	2,075,203
Viking	507,455	187,662	**695,117**	710,055
Vilna	474,099	202,122	**676,221**	632,308
Vulcan	854,781	315,568	**1,170,349**	1,118,612
Wainwright	2,076,348	816,269	**2,892,617**	2,407,327
Warburg	230,413	112,954	**343,367**	348,010
Waterton Park (open May 13 - Sept. 14/85)	235,312	101,851	**337,163**	328,957
Wembley	215,627	125,126	**340,753**	286,772
Westlock	2,198,553	773,038	**2,971,591**	2,832,381
Wetaskiwin	3,646,063	1,621,687	**5,267,750**	4,911,362
Whitecourt	1,876,709	771,153	**2,647,862**	2,231,473
Wildwood	283,482	111,771	**395,253**	403,246
Willingdon	296,758	89,650	**386,408**	374,422
	$540,885,853	$352,958,056	**$893,843,909**	$857,023,928

*Individual columns may not add due to rounding.

Manufacturers' Licences Issued

January 1, 1985 - December 31, 1985

Distillers' Licences Issued

Licence No.	Name	Location
1	Alberta Distillers, Limited	Calgary
2	Palliser Distillers Ltd.	Lethbridge
3	Sunnyvale Distillers Ltd.	High River
4	Cambridge Distillers Ltd.	Calgary
	NOTE: Licence No. 4. Initial licence issued effective May 24, 1985	

Brewers' Licences Issued

Licence No.	Name	Location
1	Molson Alberta Brewery Ltd.	Edmonton
2	Sicks' Lethbridge Brewery Limited	Lethbridge
3	Carling O'Keefe Breweries Western Ltd.	Calgary
	NOTE: Licence No. 3. Change in name from Carling O'Keefe Breweries of Canada Limited effective April 1, 1985.	
4	Labatt Brewing Company Limited	Edmonton
5	Rocky Mountain Brewing Corporation	Red Deer
	NOTE: Licence No. 5. Change in name from 318939 Alberta Ltd. effective April 10, 1985	
6	Big Rock Brewery Ltd.	Calgary
	NOTE: Licence No. 6. Initial licence issued effective July 19, 1985.	

Wine Manufacturers' Licences Issued

Licence No.	Name	Location
1	Andres Wines (Alberta) Ltd.	Calgary
2	Jordan & Ste-Michelle Cellars Ltd.	Calgary
	NOTE: Licence No. 2. Surrendered November 4, 1985.	
3	Chateau-Gai Wines Limited	Calgary
	NOTE: Licence No. 3. Change in name from Ridout Wines Limited effective April 1, 1985	
4	Andrew Wolf Cellars Ltd.	Stony Plain
	NOTE: Licence No. 4 Change of location from Cochrane effective September 6, 1985	

Sacramental Wine Permits Issued

Permit No.	Name of Permittee	Location
1	Universal Church Supplies Ltd.	Edmonton
2	Diocese of St. Paul	St. Paul
3	Universal Church Supplies Ltd.	Calgary
4	D.K. Douglas Company	Calgary
	NOTE: Permit number 4 surrendered March 31, 1985.	

Licences and Permits Issued under the Authority of the Liquor Control Act

	In Effect Dec. 31, 1985	In Effect Dec. 31, 1984
Beverage Room	602	607
Beer Vendor's	505	503
Dining Lounge	1,668	1,522
Dining Lounge (Restricted)	722	698
Lounge	921	840
Night Club	18	20
Club		
Annual	204	188
Seasonal	186	162
Canteen	45	48
Recreational Facility	118	102
Institution		
Post-Secondary	17	16
Residential Facility	24	15
Theatre	16	16
Traveller's Lounge	5	5
Race Track	6	6
Sports Stadium	13	10
Commercial Passenger Airplane	10	10
Passenger Train	1	1
Commercial Passenger Bus	—	1
Water Excursion Craft	1	1
Brew Pub	1	—
	5,083	4,771
Breweries	6	5
Distilleries	4	3
Wine Manufacturers	3	4
Sacramental Wine Permits	3	4
	5,099	4,787

	Issued 1985	Issued 1984
Special Events Licences	149	148
Permits		
Annual	187	176
Resale	23,120	24,322
Ordinary	25,237	24,953
Physicians, Druggists, Dentists, etc.	51	49
Industrial	47	57
Hospital	64	62
Total Permits Issued	48,855	49,767

Suspension of Licence Privileges

Vimy Hotel - Vimy: Albert James Roulston and Louis Evelyn Roulston (Albert James Roulston, Manager). Liquor licences in respect of a Beverage Room and Beer Vendor's suspended for an indefinite period of time effective October 8, 1985. Liquor licences reinstated effective October 18, 1985.

A. Closure of the guest room floor to overnight guests.
B. Lack of adequate food provision in the Beverage Room.

Without a Hearing

Jester's Restaurant - Edmonton: Jester's Restaurant Ltd. (Alexandros Christofer Kostis, Manager). Liquor licence in respect of a Lounge suspended January 11, 1985.

A. Repeated patron overcrowding in the Lounge.

Following Hearing

North Centre Inn - Calgary: Bitonti Enterprises (1981) Ltd. (John Bitonti, Manager). Liquor licence in respect of a Dining Lounge suspended from January 26 to January 28, 1985, inclusive.

A. Lack of meal service.
B. Promotion of liquor.
C. Patron intoxication.

Following Hearing

Senor Frog's Restaurant & Bar - Calgary: 298073 Alberta Ltd. (John Richard Zimmer, Manager). Liquor licences in respect of a Dining Lounge and Lounge declared void effective February 6, 1985. New licensees took possession of the premises effective October 18, 1985.

A. Licensee seems to have sold or otherwise assigned its interest in the licensee company or the licensed premises to another party.
B. Premises altered without prior approval of the Board.
C. Onsite manager not Board approved and was previously declared unsuitable as a manager.

Without a Hearing

Glenn's Restaurant & Lounge - Calgary: C.J.R.K. Holdings Ltd. (Glenn Clifford Lackey, Manager). Liquor licences in respect of a Dining Lounge and Lounge suspended from February 21 to February 23, 1985, inclusive.

A. Inadequate meal service in the Dining Lounge.
B. Patron intoxication in the Dining Lounge.
C. Inadequate supervision.

Following Hearing

Holiday Pizza & Steakhouse - Edmonton: Mataris Restaurants Ltd. (Aristios Bouzetos, Manager). Liquor licence in respect of a Dining Lounge suspended from February 25 to February 27, 1985, inclusive.

A. Sale and consumption of liquor after hours.

Following Hearing

Theo's Taverna - Edmonton: Y & K Holdings Ltd. (John (Yiannis) T. Psalios, Manager). Liquor licence in respect of a Dining Lounge suspended from March 2 to March 4, 1985, inclusive. Hours of liquor service, under the liquor licence in respect of a Dining Lounge, restricted to 12:00 midnight from March 5 to March 18, 1985, inclusive.

A. Sale and consumption of liquor on the premises after hours.

Following Hearing

Long Beach Restaurant - Edmonton: Z.A.G. Restaurants Ltd. (David Zouhair H. Tehaili, Manager). Liquor licences in respect of a Dining Lounge and Lounge cancelled effective March 6, 1985. New liquor licences were issued effective March 15, 1985 to the former directors of Z.A.G. Restaurants Ltd.

A. Illegal purchase of liquor.
B. Failure to pay the required 7% surcharge on liquor stocks.

Without a Hearing

Cucci's Restaurant - Edmonton: Cucci's Restaurant Ltd. (Paul Tsang, Manager). Liquor licence in respect of a Lounge suspended from April 3 to April 6, 1985, inclusive. (Note: April 5, 1985 being Good Friday, the lounge must be closed).

A. Repeated patron overcrowding
B. Presence of minors.

Following Hearing

Ruby Palace - Red Deer: 225358 Alberta Ltd. (Tammy Lynn Wong, Manager). Liquor licence in respect of a Lounge suspended April 4 and April 6, 1985, inclusive. (Note: April 5, 1985 being Good Friday, the Lounge must be closed).

A. Repeated patron overcrowding in the Lounge.

Following Hearing

Sea-Deli Restaurant - Calgary: Sea-Deli Restaurants Ltd. (Gregory Wayne Jordan, Manager). Liquor licence in respect of a Dining Lounge suspended from May 8 to May 10, 1985, inclusive.

A. Service and consumption of liquor after hours.
B. Inadequate meal service.

Following Hearing

Il Padrino - Calgary: Catanzaro Investments Ltd. (Salvatore (Sam) Cortese, Manager). Liquor licence in respect of Dining Lounge suspended from May 19 to May 25, 1985, inclusive. Liquor licence in respect of a Lounge suspended from May 20 to June 1, 1985, inclusive.

A. Service and consumption of liquor after hours in the Lounge.
B. Lack of food service in the Dining Lounge.
C. Unauthorized purchase of beer supplied from an ALCB store.

Following Hearing

The Cellar - Edmonton: Triple Five Corporation Ltd. (Antonio Mario Amelio, Manager). Liquor licence in respect of a Lounge suspended from November 7 to November 9, 1985, inclusive.

A. Presence of minors in the Lounge.
B. Overcrowding in the Lounge.

Following Hearing

Club Soda - Edmonton: Frato Investments Ltd. (Antonio (Tony) Manna, Manager). Liquor licences in respect of a Dining Lounge and Lounge suspended from March 13 to March 15, 1986, inclusive.

A. Overcrowding in the Dining Lounge and Lounge.
B. Liquor service in the Dining Lounge and Lounge after the authorized hours.
C. Inadequate meal service in the Dining Lounge.

Following Hearing

Staff Complement

as at December 31, 1985	Permanent		Temporary		Total	
	1985	1984	**1985**	1984	**1985**	1984
Administrative Offices:						
Chairman & Board Members	**3**	3			**3**	3
General Manager	**1**	1			**1**	1
Secretaries	**5**	4			**5**	4
Legal Counsel	**1**	1			**1**	1
Administrative Officers	**2**	2			**2**	2
Departments:						
Finance & Financial Services	**54**	53			**54**	53
Information Systems	**78**	73		1	**78**	74
Licensing & Permits	**69**	73	**2**		**71**	73
Stocks	**47**	52	**3**	1	**50**	53
Personnel	**22**	18			**22**	18
Stores (Office)	**24**	22			**24**	22
Warehouses	**146**	146			**146**	146
Stores	**741**	805			**741**	805
Properties & Facilities	**51**	55			**51**	55
Internal Audit	**15**	14			**15**	14
Administrative Services (including Purchasing & Records)	**31**	33			**31**	33
* Other	**30**	20	—	—	**30**	20
Totals	**1,320**	1,375	**5**	2	**1,325**	1,377

* Employees on Long Term Disability

	1985	1984
Hours worked by casual staff	**861,449**	702,249